

Message Text

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ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 EA-12 /043 W
-----057326 191426Z /42

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FM AMEMBASSY TEHRAN
TO SECSTATE WASHDC 6514
USDOC WASHDC
INFO AMEMBASSY LONDON
AMEMBASSY PARIS

UNCLAS SECTION 1 OF 3 TEHRAN 00709

USDOC FOR SIPS

E.O. 11652: N/A
TAGS: BEXP, IR
SUBJ: PRODUCT OPPORTUNITY: PROCUREMENT FOR QOM-
BANDAR SHAHPUR EXPRESSWAY PROJECT

REF: 77 TEHRAN 05583 (NOTAL)

1. PROCUREMENT FOR THE QOM-BANDAR SHAHPUR EXPRESSWAY PROJECT IS EXPECTED TO GET UNDERWAY IN APPROXIMATELY TEN DAYS WHEN ZAGROS CONSTRUCTORS (MORRISON-KNUDSEN PACIFIC AND COFRARAN OF FRANCE) RECEIVE THE FIRST TRANCHE OF FUNDS FROM THE GOVERNMENT OF IRAN TO COVER INITIAL MOBILIZATION AND PROCUREMENT COSTS. (AN ADVANCE PAYMENT OF \$300 THOUSAND WAS RECEIVED A MONTH AGO.) THIS PAYMENT WILL COMPRISE 550 MILLION RIALS TO EACH PARTNER PLUS THE SAME AMOUNT--ABOUT \$3.8 MILLION/EACH IN DOLLARS AND FRANCS RESPECTIVELY, THE DATE OF RECEIPT WILL BE THE OFFICIAL "EFFECTIVE DATE," 40 MONTHS FROM WHICH THE PROJECT IS TO BE COMPLETED. THE PROJECT, AT ITS PEAK, WILL EMPLOY AS MANY AS 6-7000 PERSONS OF WHOM PERHAPS 550 SUPERVISORY PERSONNEL WILL BE EXPATRIATE STAFF, MOST OF THEM
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AMERICANS. IT IS ANTICIPATED THAT ABOUT 250 FAMILIES WILL BE SITUATED AT ARAK, APPROXIMATELY 280 KMS SOUTHWEST OF TEHRAN AND THE REMAINDER AS SHUSHTAR, NORTH OF AHWAZ. OTHER LABOR WILL BE RECRUITED LOCALLY OR FROM INDIA, PAKISTAN AND AS FAR AWAY AS SOUTH KOREA. ALTHOUGH THE PROCUREMENT FOR THE ROAD PROJECT IS TO BE DONE ON A 50-50 BASIS, ESTIMATES ARE THAT PERHAPS

\$40-60 MILLION ACTUALLY WILL BE OF FRENCH ORIGIN, WITH LOCAL PROCUREMENT TO TOTAL PERHAPS \$15 MILLION. COFACE OF FRANCE IS FINANCING 180 MILLION FRANCS IN GOODS AND SERVICES. MORRISON-KNUDSEN WILL SHORTLY OPEN A LONDON OFFICE FOR OFF-SHORE PROCUREMENT; HOWEVER, BASIC DECISIONS ON MORRISON-KNUDSEN PURCHASING WILL BE MADE IN TEHRAN AND IT IS RECOMMENDED THAT U.S. SUPPLIERS DIRECT THEIR INQUIRIES TO MR. DAVID FISHER, MANAGER OF LOGISTICS, MORRISON-KNUDSEN PACIFIC LTD., BOX 11-1591, TEHRAN, IRAN (DAMESGH AVENUE NO. 21), TELEX NO. 212610 MKAY IR. THE LONDON OFFICE IS NOT YET IN OPERATION. COFRARAN IS LOCATED IN TEHRAN AT 150 SORAYA AVE., TELEX NO. 215185 TARF IR, AND IN FRANCE AT 11 BLVD. JEAN MERMOX. P.O. ZONE NO. 92202, NEUILLY-SUR SEINE, FRANCE, TELEX 61134.

2. IN CONNECTION WITH THE MOBILIZATION CONTRACT, WHICH WILL COMPRISE CONSTRUCTION OF CAMPSITES, HOUSING AND ALLIED FACILITIES, QUARRY PLANTS AND ACCESS ROADS, MORRISON-KNUDSEN IS IMMEDIATELY INTERESTED IN COMMUNICATING WITH ADDITIONAL SUPPLIERS OF PILLOW-TYPE, RUBBER BLADDER STORAGE TANKS FOR FUEL AND OIL, CAPABLE OF WITHSTANDING AMBIENT TEMPERATURES UP TO 130 DEGREES FARENHEIT. THE REQUIREMENT IS FOR TEN 1,000 GALLON UNITS, SIX 5,000 GALLON UNITS, FIFTEEN 10,000 GALLON UNITS, AND FOUR 50,000 GALLON UNITS. UNCLASSIFIED

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IT WOULD BE APPRECIATED IF COMMERCE WOULD CONTACT SUCH SUPPLIERS WITHOUT DELAY.

3. THE INITIAL QUANTITIES OF EARTHMOVING AND OTHER CONSTRUCTION EQUIPMENT, MACHINERY AND PLANTS TO BE PURCHASED BY ZAGROS INCLUDES THE FOLLOWING UNITS, ESTIMATED FINAL QUANTITIES IN PARENTHESIS: SEDAN HEAVY 504 OR EQUAL 11 (12); SEDAN LIGHT PAYKAN OR EQUAL 41 (59); SEDAN LIGHT DYANE OR EQUAL 90 (112); STATION WAGON 4 X 2 11 (11); STATION WAGON 4 X 4 16 (17); PICK UP TRUCK 0.5 TON 4 X 2 210 (286); PICK UP TRUCK P.75 TON 4 X 4 81 (97); CARRYALL VAN 0.75 TON 4 X 4 28 (33); CARRYALL CREWCAB 0.75 TON 4 X 4 20 (22); AMBULANCE 4 X 4 WITH EQUIPMENT 10 (10); BUS STANDARD 40 PSGR 67 (74); BUS HIGHWAY 50/60 PSGR 2 (2) ; BUS MINI 20 PSGR 20 (26); TRUCK FALTBED 5-7 TON 40 (49); TRUCK FLAT 10-15 TON 6 (6); TRUCK FUEL 3000 GAL 6 (8); TRUCK FUEL 6600 GAL 10 (12); TRUCK LUBRICATION 5-7 TON 21 (26); TRUCK TIRE SERVICE W-BOOM 5-7 TON 9 (9); TRUCK WRECKER 5-7 TON 7 (7); TRUCK SERVICE MECHANIC 5-7 TON 17 (20); TRUCK END DUMP 10 WHEEL 15 TON 190 (237); TRUCK TRAILER BOTTOM DUMP

35 TON 68 (85); TRUCK TRAILER END DUMP 25 TON
130 (164); TRUCK END DUMP 10 TON 10 (18); TRUCK TRAILER
HI-BOY 30-40 TON 5 (5); TRUCK TRAILER HI-BOY 25 TON 23
(25); TRUCK TRAILER LO-BOY 50 TON 15 (15); TRUCK W.
ASPHALT TANKER 25 TON 80 (100); TRUCK W. CEMENT TANKER
25 TON 20 (24); TRUCK WATER TANKER 3000 GAL 12 (15);
TRUCK WATER TANKER 6000 GAL 35 (46); TRUCK ASPHALT
DISTRIBUTION 1850 GAL 2 (2); TRUCK TRAILER LO-BOY 75
TON 1 (1); TRUCK REAR DUMP OFF HIGHWAY 35 TON 81 (102);
TRUCK REAR DUMP OFF HIGHWAY 22 TON 2 (2); MOTOR

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ACTION NEA-10

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FM AMEMBASSY TEHRAN

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INFO AMEMBASSY LONDON

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USDOC FOR SIPS

SCRAPER STANDARD 21 CY STRUCK CAP 48 (60); MOTOR
SCRAPER ELEVATOR 2 CY 17 (21);TRACTOR CRAWLER DOZER
(D5)90-110 HP 22 (28); TRACTOR CRAWLER DOZER (D6)
140 HP 12 (14); TRACTOR CRAWLER DOZER (D8) 300 HP
33 (42); TRACTOR CRAWLER DOZER (D9) 410 HP 35 (43);
TRACTOR WHEEL DOZER (824B) 300 HP 12 (15); TRACTOR
WHEEL DOZER (380) 400-500 HP 11 (12); RIPPER
PARALLELOGRAM D8 8 (10); RIPPER PRALLELOGRAM D9
14 (18); BACKHOE/LOADER WHEEL (CASE) 60-120 HP 6 (6);
BACKHOE RUBBER TIRED 1 CY 22 (31); EXCAVATOR RUBBER
TIRED (GRADEALL) 1.25 CY 6 (8); SHOVEL/BACKHOE
(POCLAIM) 2 CY 2 (2); BACK HYDRAULIC 2.5 CY 2(2);
SHOVEL/BACK (POCLAIN) 3 CY 4 (5); TRENCHER (12"-18"W/
6'0" DEPTH) 2 (2); LOADER WHELL (950) 2 CY 13 (16);
LOADER WHELL (966) 4 CY 31 (38); LOADER WHEEL (980)
5 CY 5 (5); LOADER WHEEL (988) 7 CY 33 (41); LOADER
CRAWLER (955) 2 CY 6 (6); MOTOR GRADER (140G) 140-160
HP 22 (26); MOTOR GRADER 14G) 170-200 HP 22 (27);

MOTOR GRADER (16G) 250 HP 2 (3); TRUCK OFF HIGHWAY
TANKER 9-10,000 GAL 19 (24); COMPACTOR TAMPING FOOT
(825B) 300 HP 21 (26); ROLLER 36" DOUBLE DRUM V1B
1.5-2 TON 35 (40); ROLLER V1B R#S (RAYGO 600) 15 TON
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15 (19); ROLLER V1B R#S (RAYGO 400) 8 TON 20 (20);
ROLLR PNEUMATIC SELF PROP 21 TON 10 (11); ROLLER
PNEUMATIC SELF PROP 35 TON 15 (18); ROLLER STATIC
TANDEM STEEL 12 TON 6 (6); ROLLER V1B TANDERM STEEL
15 TON 8 (10); FORKLIFT-ROUGH TERRIAN 4-7 TON 9 (11);
CRANE ALL TERRAIN HYD 7-10 TON 6 (7); CRANE ALL TERRIAN
HYD 12-18 TON 11 (14); CRANE TRUCK MOUNTED 20-25 TON 3 (4);
CRANE TRUCK MOUNTED 30-50 TON 28 (32); CRANE/DAGLINE
CRAWLER 8-100 TON 6 CY 7 (7); CRANE TRUCK MOUNTED 115-
140 TON 13 (19); YARD CRANE STRADDLE BUGGY 50
TON CAP 1 (1); GENRATOR LIGHT PLANT WITH TOWER
(5-10KW) 140 (173); GENERATOR DIESEL 50-75 KW 40 (55);
GENERATOR DIESEL 100-150 KW 6 (6); GENERATOR DIESEL
220-25 KW 9 (12); GENERATOR DIESEL 500 KW 75(94);
COMPRESSOR AIR PORT DIESEL 250 CFM 26 (33); COMPRESSOR
AIR PORT DIESEL 365 CFM 24 (29); COMPRESSOR AIR PORT
DIESEL 750 CFM 16 (23); COMPRESSOR AIR PORT DIESEL
900 CFM 12 (15); DRILL TRACK MOUNTED 4.5 IN CYL 12 (17);
DRILL TRACK MOUNTED 5.5 IN CYL 12 (15); GRAVEL
SPREADER JERSEY D8 SIZE 6 (6); BRIDGE DECK FINISHER
(BIDWELL) 55'0" 2 (2); TRIMMER SPREADER (C.M.L.)
18/28 FT 6 (6); TRIMMER SPREADER RAHCO 18/28 FT 2 (2);
ASPHALT FINISHER (WHEEL) R.T. 18/40 FT 15 (18); ASPHALT
FINISHER (WHEEL) P.T. 10/28 FT 4 (6); ASPHALT CURB
MACHINE 2 (4); BROOM POWER BLOWER S.P. 8 FT 14 (15);
PAINT STRIPPING MACHINE 5 (9); WINDROW ELEVATOR 500
T.P.H. 6 (8); MIXER TRANSIT TRUCK MOUNTED 6M3 31 (37);
PUMP CONCRETE TRUCK MOUNTED W/BOOM 6 IN 2 (2);
DUMPSTER CONCRETE S.P.) .5 TON 30 (36); C.M.P. PIPE
PLANT 12IN/60IN 1 (2); CONCRETE DRY BATCH PLANT PORT
100CY/HR 7 (7); CONCRETE WET BATCH PLANT 80 CY/HR
2 (2); CRUSHING PLANT QUARRY 250/450 T.P.H. 5 (5);
CRUSHING PLANT GRAVEL 250/450 T.P.H. 5 (5); ASPHALT
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PLANT PORT DRUM MOX 300/500 T.P.H. 10 (11); ASPHALT
PLANT PORT 120/150 T.P.H. 2 (2); PRECAST PLANT 3 (3);
AIRCRAFT SINGLE ENGINE PISTON 4-6 PSGR 1 (1);
AIRCRAFT TWIN ENGINE PISTON 4-6 PSGR 1 (1); AIRCRAFT
TWIN ENGINE TURBO 8 PSGR 1 (1); AIRCRAFT 50 PSGR TURBO

(C580) 0 (2); WELL DRILL TRUCK MOUNTED ROTARY 6-12 IN
0 (1); PUMP WATER DIESEL 6 IN 28 (34); LUBRICATION
SERVICE UNIT SKID MOUNTED 11 (11); PILE HAMMER AND LEEDS
DELMAG D12 2 (2); PILE EXTRACTOR 1 (1), TRANSPORTER
PRECAST SEGMENTS-CUSTOM 13 (16); TRANSPORTER PRECAST
GIRDERS-CUSTOM 2 (2); POST DRIVER 4 (6); AUGER PICK UP
MOUNTED 4 (6); LAUNCHING GIRDER 1 (1).

4. IN ADDITION TO THE REQUIREMENTS NOTED ABOVE, ZAGROS
INTENDS TO PURCHASE A SUBSTANTIAL LIST OF MATERIALS. THE
INTENTION IS TO ENSURE QUALITY BY IMPORTING MUCH OF THIS
--ESPECIALLY CEMENT AND ASPHALT -- FROM U.S.
SOURCES. THIS PROJECTED LIST, WHICH IN MOST INSTANCES
DOES NOT SPECIFY QUANTITIES, IS AS FOLLOWS:

(A) CEMENT: PORTLAND-TYPE I, II, & II
AASHTO DESIGNATION: M85-74 (90,000 MT)
(B) ASPHALT: CUT-BACK-TYPE MC-70
AASHTO DESIGNATION: M82-73
PAVING GRADE ASPHALT CEMENT
PENETRATION GRADE: AC60-70 85-100
AASHTO DESIGNATION: M20-70 (TOTAL 650,000 MT)
(C) CEMENT: CURING COMPOUND TYPE 1-D
AASHTO DESIGNATION: M148-74 ASTM: (C309-73)
(D) EXPANSION JOINT FILLER: PREFORMED
ELASTOMERIC-AASHTO DESIGNATION: M220-67
LAMINATED ELASTOMERIC BRIDGE BEARINGS
AASHTO DESIGNATION: M251-74
(E) LUBRICANTS: GREASE AND LUBRICATION OILS
(F) PAINTS AND TRAFFIC MARKINGS
(G) LUMBER: FORM-PLYWOOD SHEATHINGS AND
LUMBER-3,000 MT
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(H) REINFORCING STEEL AND WIRE ROPE:

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-----057929 191424Z /42

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USDOC WASHDC
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AMEMBASSY PARIS

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USDOC FOR SIPS

(1) DEFORMED AND PLAIN BILLET STEEL BARS
(FOR CONCRETE REINFORCEMENT)
AASHTO DESIGNATION: M31-74.
(2) HIGH-STRENGTH ALLOY STEEL REINFORCING
BARS (FOR CONCRETE REINFORCEMENT)
AASHTO DESIGNATION: M215-65 ASTM (A29
A322)
(3) WELDED STEEL WIRE FABRIC (FOR CONCRETE
REINFORCEMENT) AASHTO DESIGNATION: M55-73
ASTM (A187-72) (TOTAL 1, 2 AND 3 50,000 MT)
(4) UNCOATED STRESS-RELIEVED WIRE (FOR PRE-
STRESSED CONCRETE) AASHTO DESIGNATION:
M204-70 ASTM (A421-65) (5,000 MT)
(I) CARBON STEEL PLATE AND SHEATHING: UP TO 1-14"
THICKNESS.
(J) METALLIC MATERIALS FOR BRIDGES:
(1) MALLEABLE IRON CASTINGS AASHTO
DESIGNATION M106-78 ASTM (A47-68)
(2) HIGH-STRENGTH LOW ALLOY STRUCTURAL STEEL
AASHTO DESIGNATION: M162-68 ASTM (A273-64)
(3) HIGH-STRENGTH STEEL BOLTS FOR STRUCTURAL
STEEL JOINTS AASHTO DESIGNATION: M164-74
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ASTM (A325-71A)
(4) STRUCTURAL STEEL: (CARBON) STEEL SHAPES,
PLATES AND BARS AASHTO DESIGNATION: M183-74
ASTM (A36-70A)
(5) HIGH-STRENGTH STRUCTURAL STEEL: STEEL
SHAPES, PLATES AND BARS AASHTO DESIGNATION:
M187-74 ASTM (A440-70A) (1,000 MT)
(6) STEEL SHEET PILING AASHTO DESIGNATION:
M202-74 ASTM (A328-70) (1,000 MT)
(7) HIGH-STRENGTH LOW-ALLOY STRUCTURAL STEEL;
WITH PSI MINIMUM-FIELD POINT 4 IN. THICK.
AASHTO DESIGNATION: M222-74 ASTM (A588-71)
(K) GUARD RAILS: BASE METAL CORRUGATED STEEL SHEET
AASHTO DESIGNATION: M180-74 ASTM (A525)
(L) MISCELLANEOUS:

(1) COLCIUM CHLORIDE AASHTO

DESIGNATION: M144-70 ASTM (A98-68).

(2) CHAIN LINK FENCE AASHTO DESIGNATION: M181-74.

(3) EPOXY PROTECTIVE COATINGS AASHTO

DESIGNATION: M200-73

(4) EPOXY ADHESIVES AASHTO DESIGNATION: M234-72

(5) EPOXY RESIN ADHESIVES AASHTO DESIGNATION:

M235-73.

5. ACTION REQUESTED: ALTHOUGH, AS PREVIOUSLY POINTED OUT REFTEL, MOST U.S. SUPPLIERS MAY ALREADY BE AWARE OF THE PROJECT AND IN CONTACT WITH MORRISON-KNUDESEN (WHICH IN TURN APPARENTLY ALREADY HAS A SHORT LIST OF SUPPLIERS), THERE MAY BE SOME WHO ARE UNAWARE OF THE SPECIFIC NEEDS AND WHO WILL WISH TO RESPOND WHEN INTERNATIONAL TENDERS ARE ISSUED. ACCORDINGLY, IT IS SUGGESTED THAT THE DEPARTMENT OF COMMERCE PUBLICIZE THE GEENERAL REUIREMENTS FOR THE PROJECT AND TIME TABLE FOR ISSUANCE OF UNCLASSIFIED

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TENDERS BUT PROVIDE THE DETAILED LIST OF INTENDED PURCHASES ONLY TO THOSE U.S. SUPPLIERS THAT EVINCE AN INTEREST. AS INDICATED, U.S. SUPPLIERS SHOULD COMMUNICATE DIRECTLY WITH MORRISON-KNUDSEN IN TEHRAN AND WITH COFRARAN IN TEHRAN AND PARIS. WHEN MORRISON-KNUDSEN'S LONDON OFFICE HAS BEEN ESTABLISHED THIS INFORMATION WILL BE SENT TO THE DEPARTMENT OF COMMERCE. SULLIVAN

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TAGS: BEXP, IR
To: STATE COM
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